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# 40 Guests in 4 Minutes

If you need help jogging your memory of friends and acquaintances you could invite to attend your Stampin' Up! workshop, try the following "40 Guests in 4 Minutes" exercise!

You might be thinking that 40 sounds like too many, but typically, only half the guests you invite will be able to attend your workshop, so it's important to invite more than you anticipate. Many factors affect a person's ability to attend your workshop, so don't be disappointed if certain people don't come—they might be at the next one!

Now grab a pen and paper and try the following exercise. You'll be surprised how quickly your list grows!

## 4 Relatives

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## 4 People you do business with (bank, store, salon, etc.)

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## 4 Friends

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## 4 People who have invited you to a home workshop

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## 4 Co-workers

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## 4 Spouses' co-workers or their spouses

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## 4 Neighbors

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## 4 Previous co-workers/neighbors

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## 4 Church or social group contacts

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## 4 Contacts through your children (scouts, dancing, sports, teachers, etc.)

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